

Message Text

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ACTION EA-07

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /015 W

----- 111525

R 160030Z JAN 74

FM AMCONSUL OSAKA KOBE

TO USDOC WASHDC

INFO SECSTATE WASHDC 1361

AMCONSUL NAHA

AMCONSUL FUKUOKA

AMCONSUL SAPPORO

UNCLAS OSAKA KOBE 0013

E.O. 11652: N/A

TAGS: BEXP, JA

SUBJECT: THE SHORTAGE OF GOODS AND EXPORT PROMOTION

REF: A. USDOC WASHDC 0124 (NOTAL)

B. OSAKA-KOBE 773 (NOTAL)

1. POST APPRECIATES PROMPT RESPONSE TO REF B. MR. OGAWA HAS BEEN ADVISED AND HAS POSTPONED HIS TRIP UNTIL U.S. SUPPLY CONDITIONS FOR PLASTIC MATERIALS IMPROVES.

2. WE HAVE FELT SOME DISQUIET ABOUT THE SUBMISSION OF TRADE OPPORTUNITIES FOR PRODUCTS IN SHORT SUPPLY IN THE U.S. WE HAVE NOTED IN RECENT MONTHS THAT THE LIST OF PRODUCTS IN TIGHT SUPPLY SEEMS TO HAVE GROWN TO ENCOMPASS MANY INTERMEDIATE INDUSTRIAL PRODUCTS

AND RAW MATERIALS: NEWSPRINT, CEMENT, RAGPAPER, POLYVINYLCHLORIDE, NAPHTHA, DENIM TYPE TEXTILES, NITRATE FERTILIZER, FERROUS SCRAP, STEEL TUBING, CONCRETE REINFORCING RODS, AND OTHERS. THE LIST OF RAW MATERIALS SEEMS ENDLESS. IT SEEMS UNLIKELY THAT OUR EFFORTS ALONE ADD SIGNIFICANTLY TO THE EXCESSIVE DEMAND FOR THESE PRODUCTS IN THE U.S. ON THE OTHER HAND, WE WONDER WHETHER WE COULD NOT BETTER SERVE U.S. BUSINESS AND MAKE MORE PRODUCTIVE USE OF POST RESOURCES, IF WE SELECTED TO'S MORE CAREFULLY.

3. VARIOUS BUSINESS PUBLICATIONS (E.G., BUSINESS WEEK, CHEMICAL

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NEWS, WALL STREET JOURNAL, BARRONS) PROVIDE INFORMATION ABOUT

CURRENT U.S. MARKET CONDITION. IN ADDITION, THE EXPORT CONTROL AND MONITORING PROGRAMS OF USDOC OFFER CLEAR GUIDANCE. THE VALUE OF THE EFFORT MARKET CONDITIONS THROUGH THESE MEANS DEPENDS ON THE AMOUNT OF TIME POST PERSONNEL CAN SPEND READING. THE RESULT IS SELDOM COMPLETELY SATISFACTORY.

4. IN THE FUTURE THIS POST WILL NOT SUMIT TO'S ON THE PRODUCTS MENTIONED IN PARAGRAPH WM WE ASSUME THAT REF A WAS THE RESULT OF A SYSTEMATIC USDOC MONITORING OF TO'S TO SCREEN OUT TO'S FOR PRODUCTS THAT ARE IN TIGHT SUPPLY. ANY FURTHER GUIDANCE USDOC COULD OFFER WOULD BE WELCOMED.
HOLLOWAY

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